

# Tax-Managed SMAs

## Grow Your Assets Under Management with New Tax-Managed Strategies

Vestmark Advisory Solutions (VAS) offers tax-managed services to help amplify the growth of your investment business. Bring successful strategies, whether offered as institutional, SMA, ETF, or mutual funds, to market quickly in an enhanced, tax-managed way, without significant up-front investment or internal development. You can offer increased customization, expand tax management capabilities, and potentially add tax alpha to investment returns, all without paying a program fee or creating significant ongoing demand on internal resources.

### Access tax overlay services for your SMA strategies

Create portfolio differentiation by adding tax alpha to investment alpha and potentially reduce the possibility of “tax drag”, as well as offer highly tailored and personalized solutions that give advisors tools to design portfolio solutions built for each client’s specific tax scenario.

### Fuel your growth with tax-aware account transitions

Vestmark offers turn-key tax transition services that enable more ease and efficiency in bringing on new clients while offering the ability to unlock assets with existing clients that were previously unavailable due to embedded gains. Whether requiring the ability to transfer securities in kind or enabling a more complex client tax scenario, Vestmark can enable you to offer the tools needed to fuel growth with tax-aware account transitions.

## How Can We Help?

**Ongoing Tax Management:** Portfolios are monitored on an ongoing basis for tax-optimization opportunities. The VestmarkONE platform maintains records at the tax lot level, enabling ongoing and comprehensive tax management, tax-loss harvesting, the minimization of taxable gains. This is driven by annual tax budgeting, which enables you to offer advisors the ability to manage to a client’s desired specific capital gains budget, tailored to their unique federal and state tax rates.

**Grow your business without increasing the cost:** Fees are charged as part of the manager fee, so there will be no additional platform fees for you to pay, and no up-front costs for implementation.

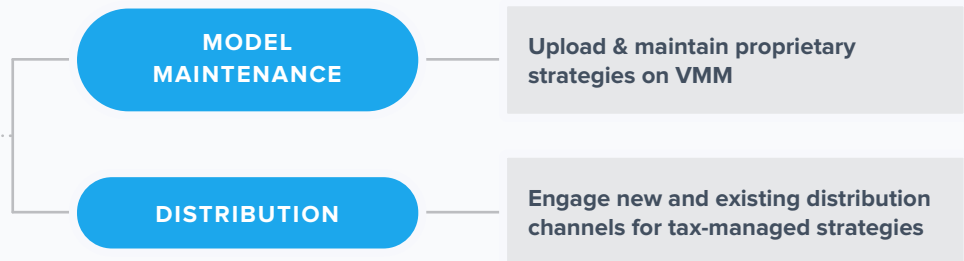
**Access increased connectivity:** Seamless integration with centralized connectivity and established processes for all distribution partners.

**Save time and resources with our simple process:** It can be expensive and time consuming to build out the necessary technology and infrastructure. Partner with VestmarkONE to support your tax managed strategies, and benefit from a highly sophisticated technology platform, and experienced investment and operations services teams.

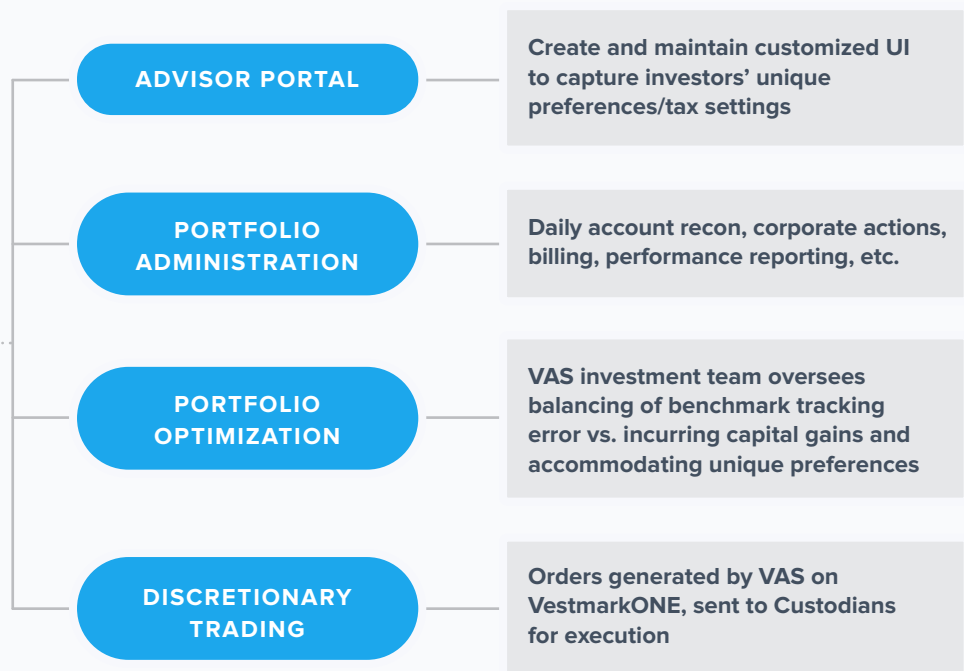
**Experience sophistication and customization at scale:** Supported by Vestmark’s highly automated tax-sensitive trading and efficient tax-loss harvesting strategies, we manage tax impacts at the lot level and can enable you to offer your strategies in a multi-sleeve framework to support a tax managed multi-asset offering.

**Partner with Vestmark:** Vestmark Advisory Solutions (VAS) offers sophisticated ongoing tax management without significant internal demand on your resources.

### Responsibilities of the *manager*:



### Responsibilities of Vestmark Advisory Solutions (VAS):



## Questions?

To learn more about Vestmark's tax-managed SMAs, visit [www.vestmark.com](http://www.vestmark.com).

To schedule a demo, send an e-mail to [inquiry@vestmark.com](mailto:inquiry@vestmark.com) or call **781-224-3640**.

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